



Industrial Energy Consumers of America

The Voice of the Industrial Energy Consumers

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March 5, 2021

The Honorable Jennifer Granholm
Secretary
U.S. Department of Energy
Room 7A-257, Forrestal Building
1000 Independence Avenue, SW
Washington, DC 20585

Dear Secretary Granholm:

On behalf of myself and the member companies of the Industrial Energy Consumers of America (IECA), we congratulate you on your appointment as Secretary for the U.S. Department of Energy. We look forward to working with you to ensure that the manufacturing sector has cost-competitive and reliable energy that enables us to compete globally. Increased competitiveness yields investment and high paying jobs for the U.S.

IECA is an association of leading manufacturing companies with \$1.1 trillion in annual sales, over 4,200 facilities nationwide, and with more than 1.8 million employees worldwide. Membership represents a diverse set of industries including: chemicals, plastics, steel, iron ore, aluminum, paper, food processing, fertilizer, insulation, glass, industrial gases, pharmaceutical, building products, automotive, brewing, independent oil refining, and cement.

We desire to work closely with you to substantially increase the DOE research and development which is focused on decarbonization technology for energy-intensive trade-exposed (EITE) industries. EITE industries consume roughly 80 percent of the U.S. manufacturing sector's energy. We seek cost-effective scalable technology solutions. Several of our companies are involved with your hydrogen programs and EERE initiatives focused on increasing energy efficiency and cogeneration.

We believe that industrial self-generation of power is an overlooked resource to contribute to a more reliable and cost-effective grid. There is a lot of potential to increase behind-the-fence self-generation of renewables, cogeneration, or waste-to-energy power generation. However, there are barriers to be removed. This may be another area in which we could collaborate.

Finally, I am honored to be a member of the DOE's Electricity Advisory Committee (EAC) and recently accepted a second term. My role is to provide a manufacturing perspective on the important work of the EAC.

We look forward to working with you in the days and years ahead. Please feel free to call me if I can be of assistance and provide support to your efforts.

Sincerely,
Paul N. Cicio
Paul N. Cicio
President