

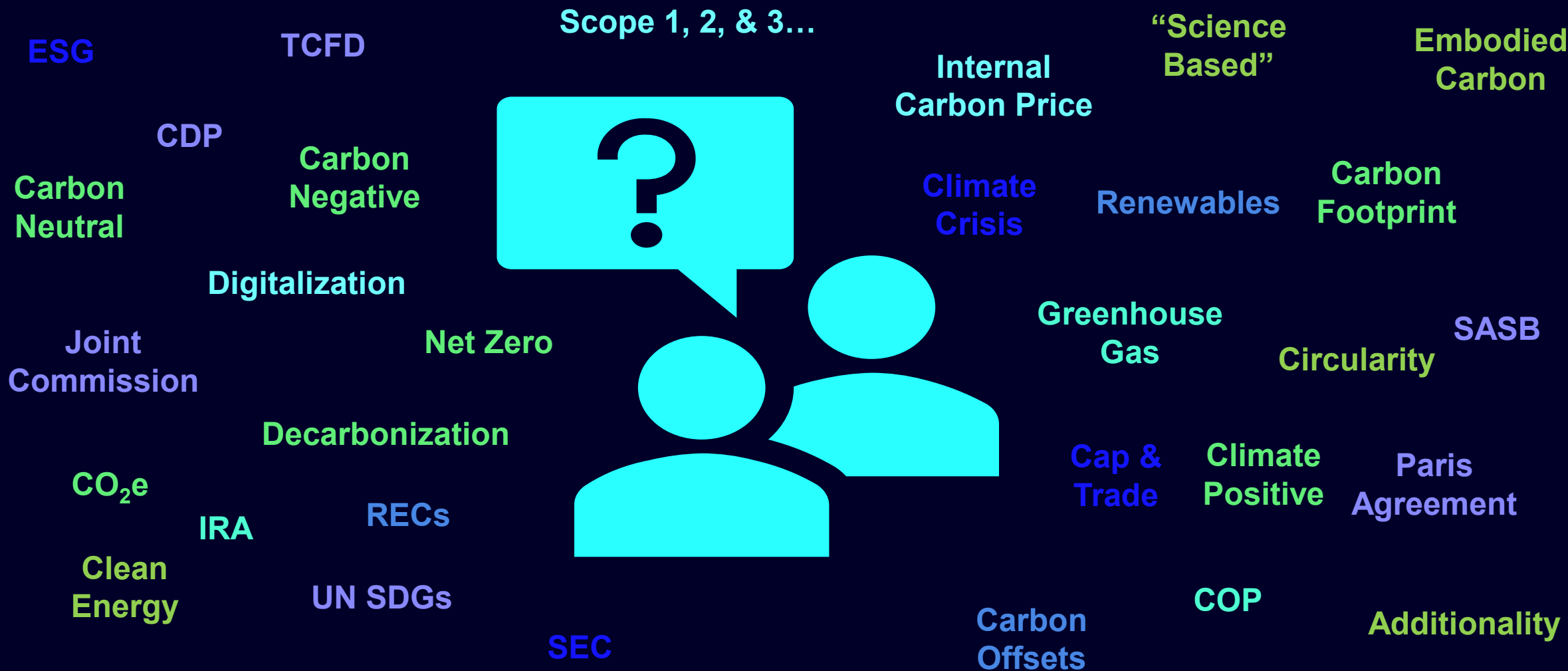
Sustainable Decarbonization

Meeting Sustainability and Energy Needs



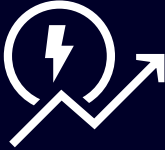





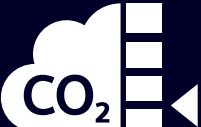
SIEMENS



Sustainability is Complex, Evolving Fast, and Requires Clear Strategies...







Your sustainability and energy management Issues are becoming more complicated...

	Reduce energy consumption and costs		Generate power on demand		Enable energy independence
Reduce taxes and levies		Ensure security of supply		Ensure power quality	
	Create energy transparency		CO₂ reduction		Fulfill regulatory requirements

Integrating Supply, Demand and Sustainability

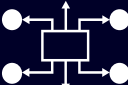
Energy Supply


-  Energy generation
-  Storage solutions
-  Energy mgmt. and grid control (Microgrid)
-  Clean energy sourcing and alternative fuels



Demand Side

-  Energy audit and monitoring
-  Turnkey energy efficiency solutions
-  Process and Asset performance management
-  Strategic Energy Planning

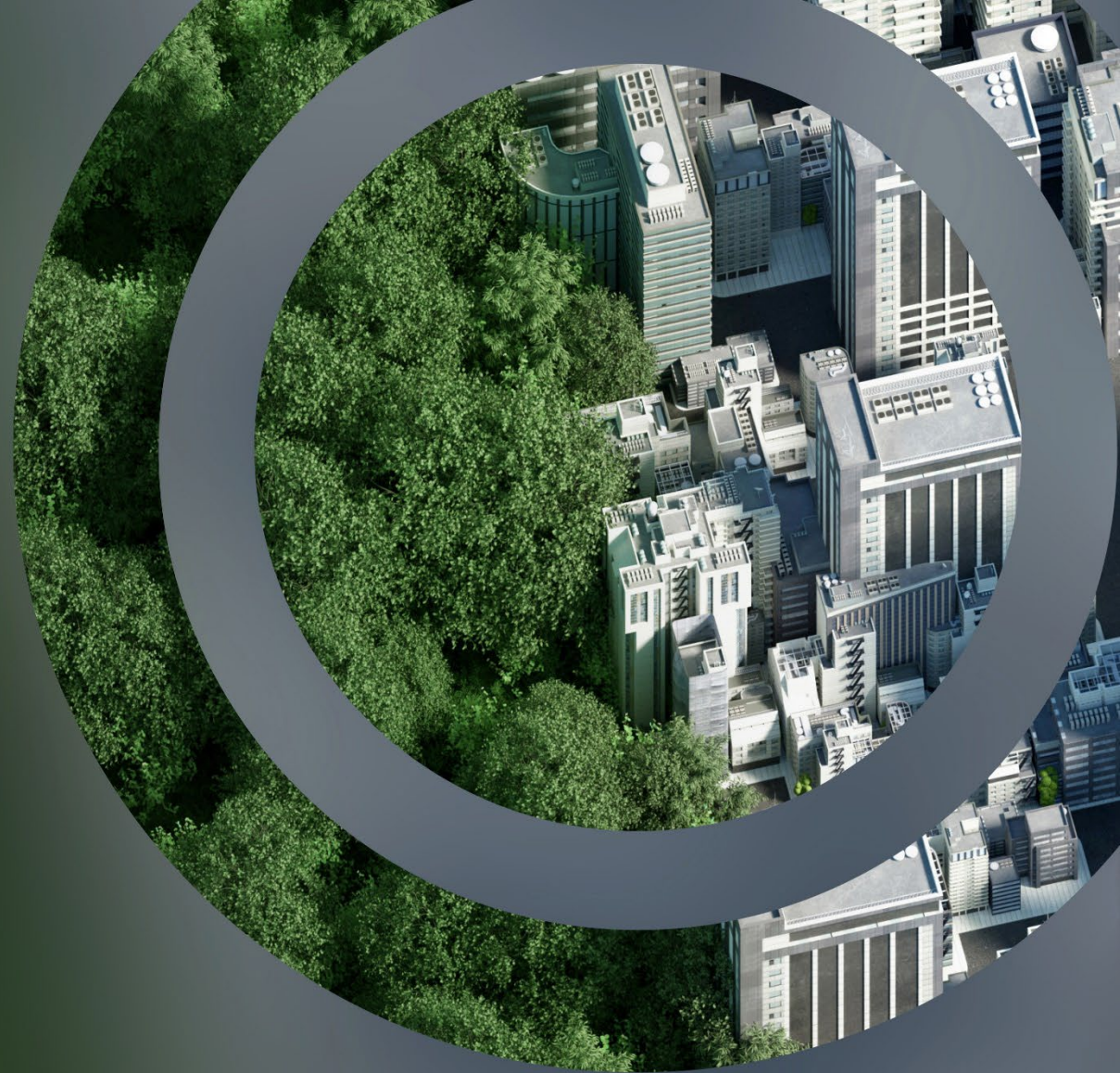
 Electrification

 e-charging

 Digitalization and Digital Twin



Decarbonization Planning Framework



Siemens offers support and specific expertise along the entire journey of our customers



Define what is important to Stakeholders.
Outline a Strategy.
Define KPI



Strategy and roadmap
Project Development Agreements
Prioritized, achievable opportunities



Continuous monitoring, reporting and
identification of opportunities.
KPI



Establish baselines and benchmarks.
Identify and prioritize opportunities.



Logistics
Implement work

Decarbonization Strategy & Glidepath Development

Proven Decarbonization Planning Process



ESG Target and priority alignment, Baseline & benchmarking



Identify, evaluate and prioritize decarbonization actions

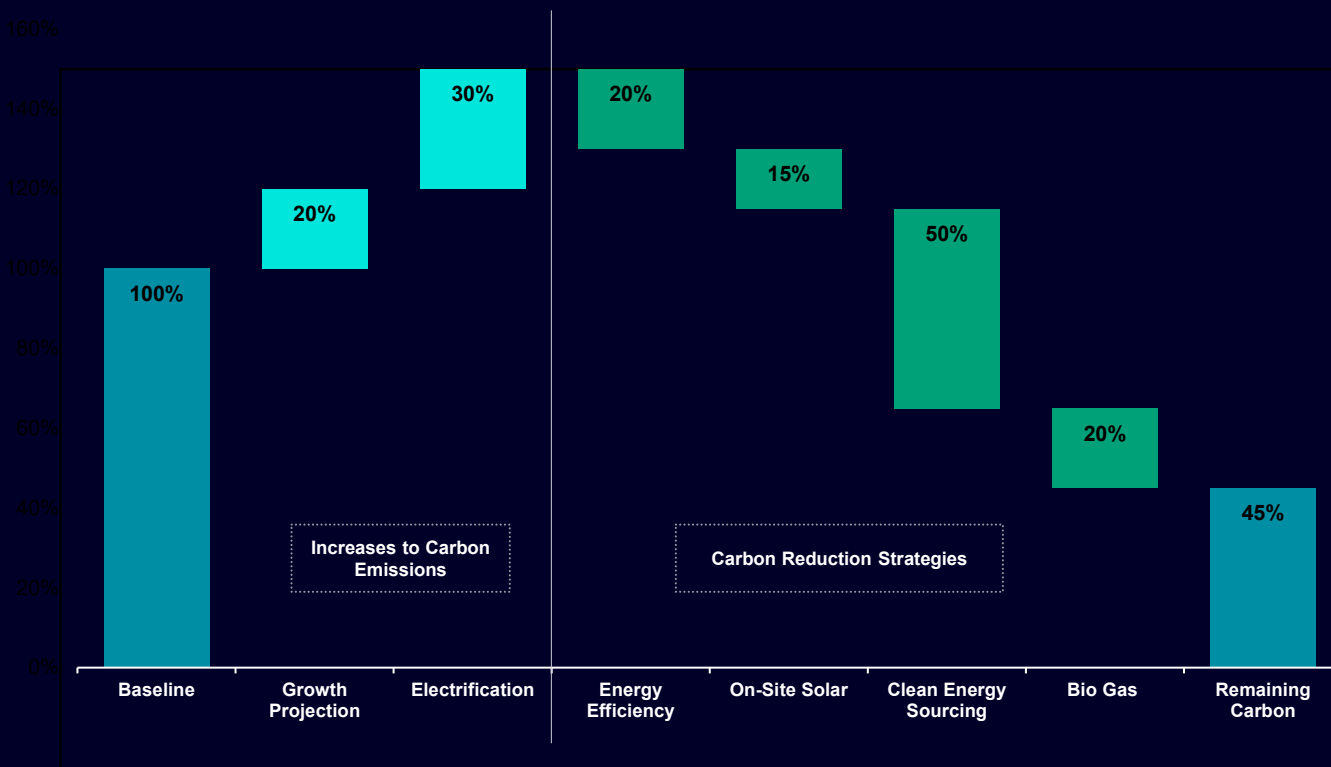


Establish scenario-based strategies & executive summary



Implementation plan & ongoing support

Representative Decarbonization Glidepath Model



Decarbonization Planning Process

Secure leadership sponsor, strategic alignment and goal setting.

Assess the current condition: Energy and carbon baseline, “ESG readiness”, stakeholder priorities, and materiality assessments.

Prioritize operations and actions for decarbonization.

Onsite or virtual decarbonization assessments to define and evaluate energy efficiency, electrification, and fuel switching opportunities.

Develop clean energy sourcing strategies and evaluate sites for onsite solar based on market and policy screening.

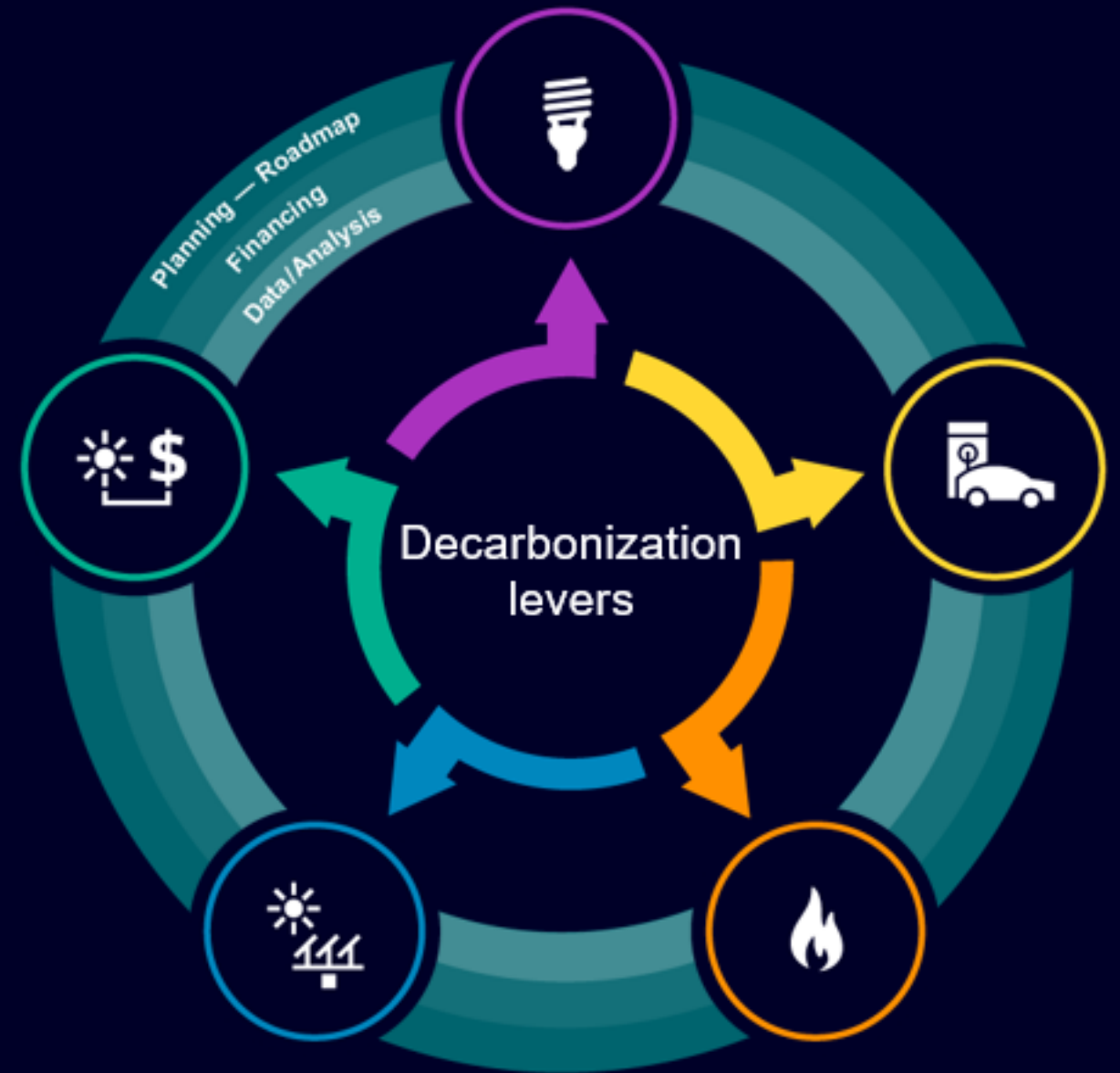
Formalize the strategy based on identified opportunities and priorities.

Implementation and funding planning along with ongoing reporting, communications, and strategy updates.

Decarbonization Levers to Drive ESG, Manage Costs, and Build Resiliency

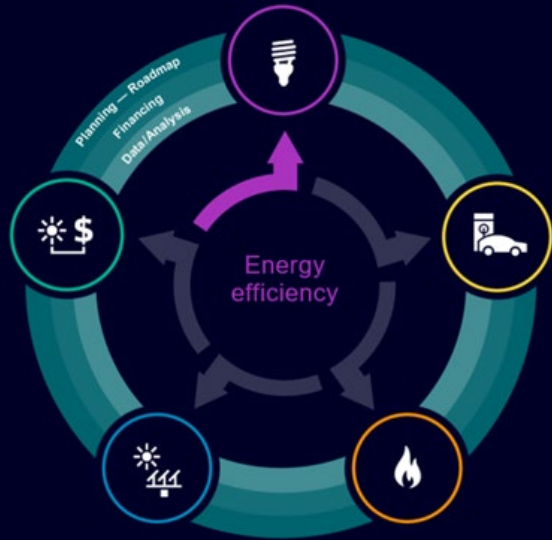
Siemens helps you:

- Reduce consumption
- Transition to fleet electrification
- Manage thermal loads
- Produce and store energy on site
- Procure clean energy



Achieve Decarbonization with Clear Returns on Investment

Scopes
1 & 2



Energy Efficiency Through:

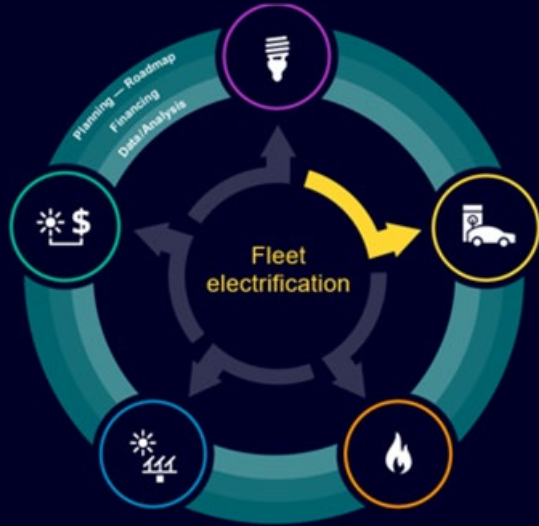
- | | |
|---|---|
| <ul style="list-style-type: none">• “Quicker” Payback Investments<ul style="list-style-type: none">○ HVAC control and optimization○ Lighting control and technology○ Chilled water system optimization○ Compressed air controls & optimization | <ul style="list-style-type: none">• “Impactful” Decarbonization Measures<ul style="list-style-type: none">○ Heat recovery / storage capability○ Equipment upgrades and replacement○ Variable frequency drives (all motor types)○ Process efficiency & digitalization |
|---|---|

Key Strategy Considerations

1. Establish clear KPIs, baselines, and benchmarks for meaningful evaluations.
2. Routinely assess buildings and operations for improvement opportunities.
3. Set priorities across carbon impact, payback criteria, and funding / finance sources.

Address Owned Fleet & Transport-related Scope 3 Emissions

Scopes
1 & 3



Vehicle Electrification Through:

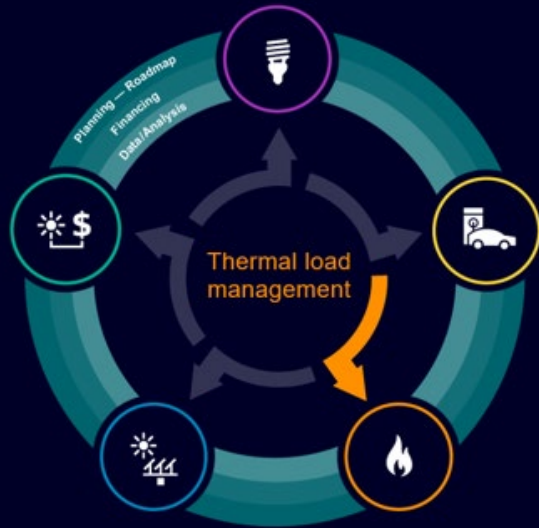
- | | |
|---|--|
| <ul style="list-style-type: none">• EV Charging hardware• Microgrid-enabled smart charging• Charger installation and grid integration | <ul style="list-style-type: none">• On-going charger management• Comprehensive fleet managed services |
|---|--|

Key Strategy Considerations

1. Forecast EV adoption, energy and load impacts, and infrastructure requirements.
2. Evaluate EV charging placement and business and financial models.
3. Devise an EV readiness program and workplan to align with the program goals.

Mitigate Emissions from Fossil Fuel Use in Buildings & Operations

Scope
1



Thermal Load Management Through:

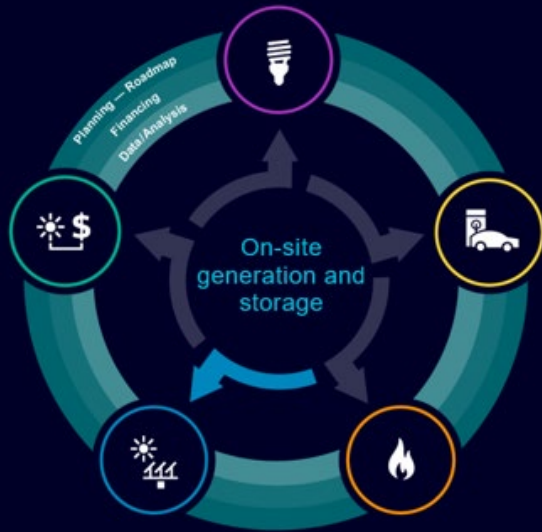
- | | |
|---|---|
| <ul style="list-style-type: none">• Electrification<ul style="list-style-type: none">○ Conversion to heat pumps○ Process (e.g., dryer, autoclave, etc.)○ Boiler and furnace electrification | <ul style="list-style-type: none">• Low-carbon fuel conversion• Dual-fuel retrofit• Geothermal integration• Thermal energy storage |
|---|---|

Key Strategy Considerations

1. Equipment replacement and capital plans should evaluate low carbon alternatives.
2. Load requirements and “renewables” should be considered with electrification.
3. Alternative fuel price risk, availability, and onsite storage requirements.

Onsite Clean Energy Generation Installation & Optimization

Scopes
1 & 2



Onsite Clean Energy Generation & Storage Through:

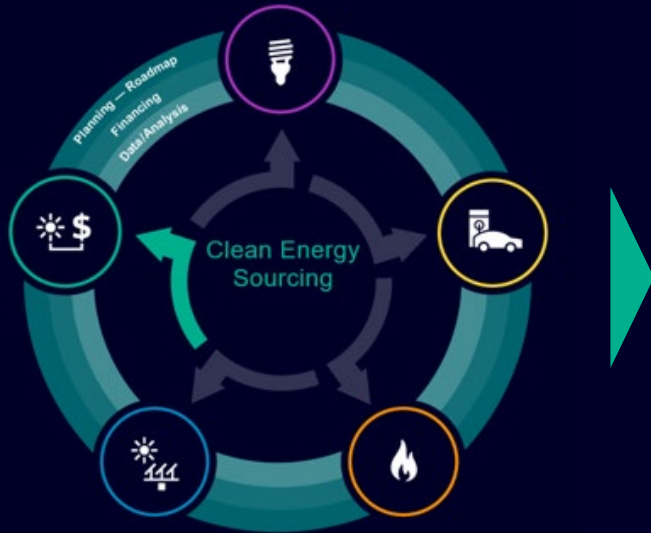
- | | |
|--|--|
| <ul style="list-style-type: none">• Solar systems (roof, carport, ground)• Microgrid power management• Battery storage | <ul style="list-style-type: none">• Fuel cells• Co-gen retrofit and load management• Site prioritization and screening |
|--|--|

Key Strategy Considerations

1. Assess the property for suitable space for a solar system – current and future state.
2. Evaluate local policies for rebates, tax credits and 3rd party financing (i.e., PPAs).
3. Set priorities for carbon impact, resiliency, savings, and CAPEX vs. OPEX models.

Leverage Purchasing Strategies to Decarbonize Energy Supply

Scopes
1 & 2



Clean Energy Sourcing Through:

- “Bridging” Strategies

- Renewable Energy Certificates (RECs)
- Utility Green Tariffs (UGTs)
- Low carbon electricity (i.e., nuclear, hydro)
- Nature-based carbon offsets

- “Leading” Strategies

- Virtual Power Purchase Agreement (VPPA)
- “Impact” PPAs (i.e., environmental justice)
- 24X7 Renewables
- Renewable and low-carbon fuels

Key Strategy Considerations

1. Define viable clean energy sourcing strategies permitted by local market policies.
2. Establish criteria for what options are “credible” and aligned to organizational goals.
3. Develop internal consensus for price premium, risk, and term length tolerances.

Supply Chain Measurement and Management

Scope
3



Clean Energy Sourcing Through:

- Assess Impacts and Liabilities
 - Define “material” categories
 - Prioritize suppliers by spend, carbon, etc.
 - Implement steps to measure / estimate
 - Evaluate 3rd party disclosure (i.e., CDP)
- Drive Impact Through Engagement
 - Establish communications / outreach
 - Establish clear expectations
 - Provide education / training programs
 - Provide decarbonization solution guidance

Key Strategy Considerations

1. Establish transparent, repeatable processes to measure Scope 3 emissions.
2. Define an engagement approach and evaluate reward vs. penalty structures.
3. Track engagement and progress with plans to implement corrective actions.

I Thank you



Roland Butzke
Enterprise Account Executive
Sustainable Energy Management

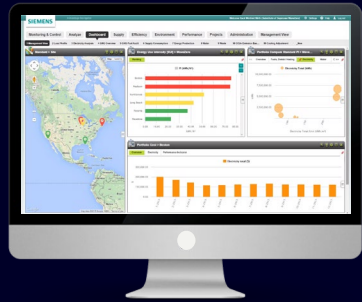
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Update on Siemens Sustainability Journey



Siemens Decarbonization Portfolio Spans from Plan to Implementation!

Energy & Carbon Management & Advisory



Intelligent Building Technology & Solutions



Energy Efficiency and Project Financing



Distributed Energy Systems



Clean Energy Sourcing



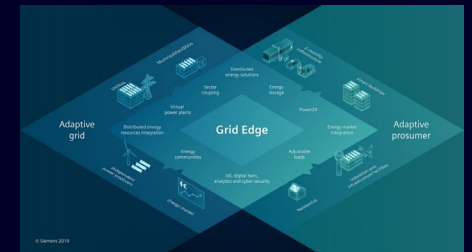
EV Charging Infrastructure



Electrical Infrastructure



Grid Management & Integration Solutions

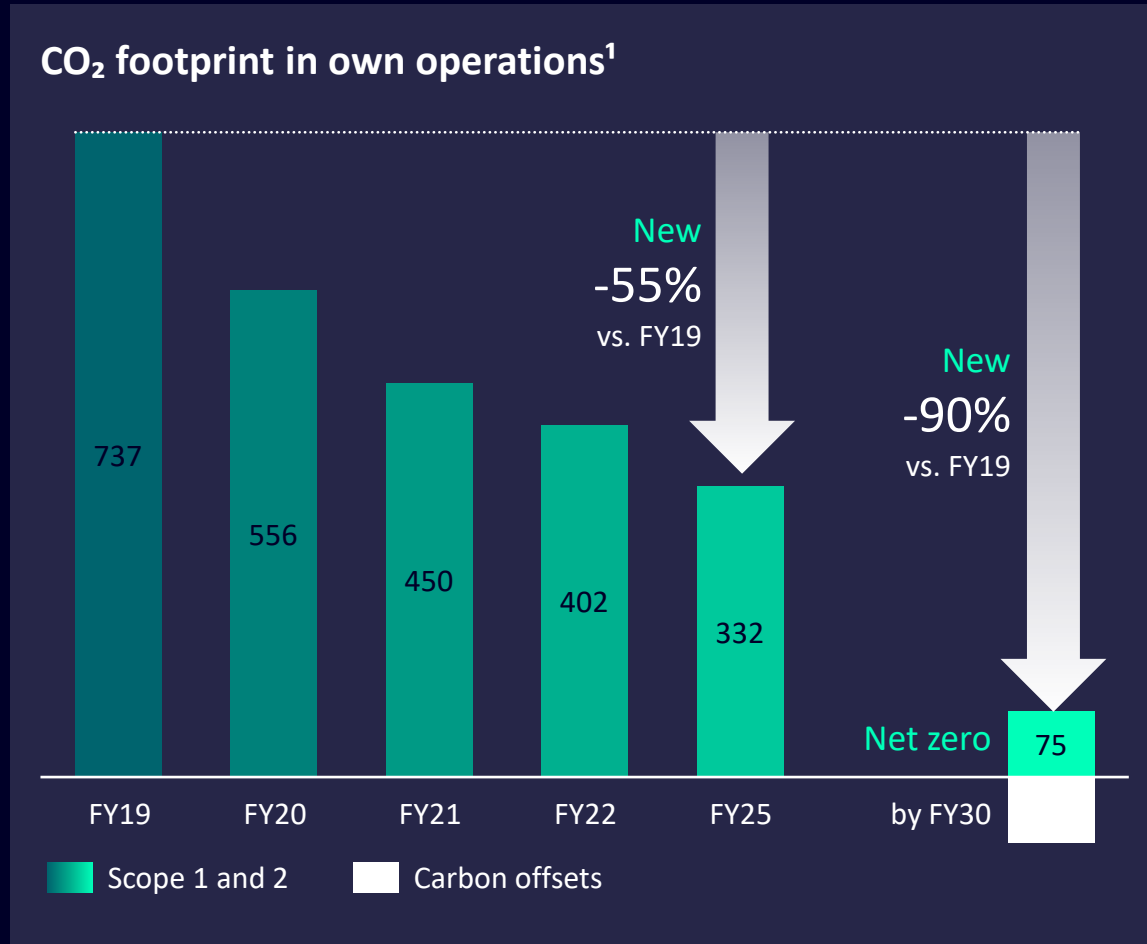


Our **DEGREE** framework –
a 360° view on Siemens priorities in our business and our own operations



Net Zero Operations

We are accelerating CO₂ emission reductions in own operations



We accelerate the emission reduction pathway (w/o SHS)

New	Introduction of new FY25 reduction target of -55%	DEGREE target
New	More ambitious FY30 reduction target of -90%	
✓	CO ₂ footprint reduced by 46% from FY19 to FY22	
✓	Already 37 Siemens locations with net zero CO ₂ emissions	
New	Invest of ~€650m in operational decarbonization between FY22–FY30 (for fleet electrification, buildings, and production emissions)	

We maintain our existing commitments for Siemens (w/ SHS)

✓	Validated 1.5 °C-aligned SBTi (2021)	SCIENCE BASED TARGETS DRIVING AMBITIOUS CORPORATE CLIMATE ACTION
✓	100% electrical vehicles, 100% renewable energy, and 100% net zero buildings by 2030	CLIMATE GROUP EP100 CLIMATE GROUP EV100 RE100 CLIMATE GROUP
✓	2015 Carbon-neutral commitment by 2030	

¹ Excluding SHS

Siemens Approach to Mapping Decarbonization Success

Step 1: Align

Define what is important to key stakeholders, establish baselines and benchmarks, and set interim and long-term goals.

Step 2: Assess

Analyze energy and carbon performance, evaluate hot spots and liabilities. Identify and prioritize opportunities.

Step 3: Strategy

Decarbonization roadmap embraced by leadership and defined by:

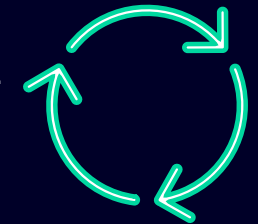
- Goals and commitments
- Prioritized, achievable opportunities
- Organizational growth / change
- Stakeholder impact

Step 4: Execute

Establish implementation plans, project teams, and workstreams. Assess financial impact and define funding and financing mechanisms.

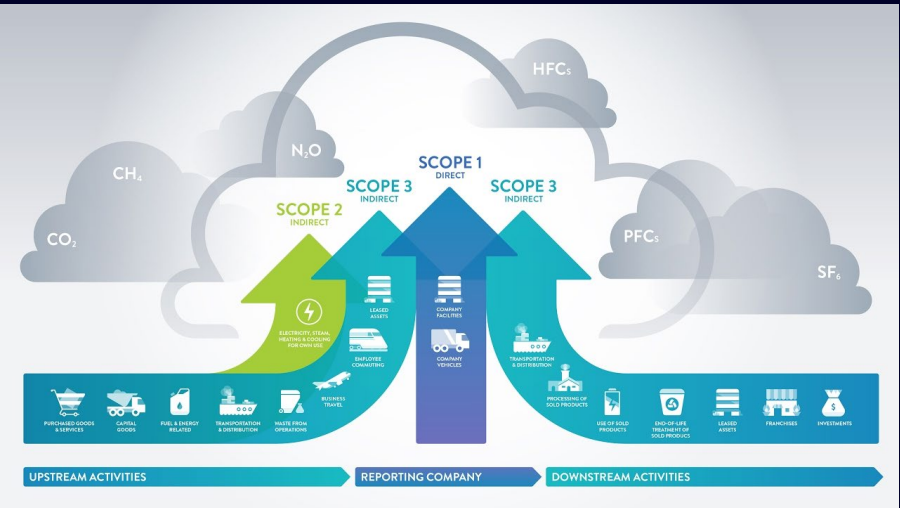
Step 5: Manage

Continuous monitoring, reporting and identification of corrective actions.



Understanding an Organization's Sources of Carbon Emissions

Emissions Scopes and Sources



GHG Emissions Scopes

- Scope 1: Owned/controlled direct emissions sources
- Scope 2: Indirect emissions from owned/controlled sources
- Scope 3: Emissions from sources not owned/controlled

Quantifying Emissions

Scope 1 Emissions



- Natural gas and other fuels (process, heating, backup generation)
- Gasoline and diesel use (own fleet)

Scope 2 Emissions




- Purchased electricity from the Grid
- District steam
- Electricity generated from on-site sources (co-gen)

Scope 3 Emissions




- Upstream leased assets
- Processing of sold products
- Downstream leased assets
- Business travel and transportation

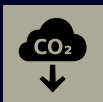
Reductions to Emissions



On-Site Renewables


















Clean Energy Sourcing



Supply Chain Reductions

Carbon Accounting Scope 3 Categories

1	Purchased goods	2	Capital goods	3	Fuel & energy-related activities	4	Upstream T&D	5	Waste generated in operations
	Upstream cradle-to-gate emissions from production of goods & services purchased		Upstream cradle-to-gate emissions from production of capital goods purchased		Extraction, production, & transportation of fuels & energy purchased or acquired		Transportation and distribution of products & services purchased		Disposal & treatment of waste generated
6	Business travel	7	Employee commuting	8	Upstream leased assets	9	Downstream T&D	10	Processing of sold products
	Transportation of employees for business-related activities		Transportation of employees between their homes and their worksites		Operation of assets leased by the reporting company (lessee)		Transportation and distribution of products & services		Processing of intermediate products sold
11	Use of sold products	12	End-of-life sold products	13	Downstream leased assets	14	Franchises	15	Investments
	End use of goods & services sold		Waste disposal & treatment of products sold		Operation of assets owned by the company (lessor) &		Operation of franchises		Operation of investments



Typically, not material



Potentially material



Material emission sources